

Curriculum Vitae

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Università del Molise

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EDUCATION

10 December 2008

Ph.D: Theory and Quantitative methods for Analysis of Development, Università degli Studi del Molise (Italy), 2008

Dissertation: *Financial development, price-earnings ratios and growth. Evidence from firm-level and industry-level data*, supervisor: Prof. Alberto Franco Pozzolo.

31 July 2007

Master of Science: Graduate Programme in Economics, Finance and Management, Universitat Pompeu Fabra, Barcelona (Spain) 2007

20 April 2005

Degree (Laurea): Business Economics, Università degli Studi del Molise, 2005 (grade:110/110 with distinction)

Dissertation: *Gli strumenti del marketing-mix e i nuovi comportamenti di consumo alimentare. Un caso studio*. (Tools of Marketing-mix and Consumer behavior for food products. A case study [*in Italian*]), supervisor: Prof. Rosa Maria Fanelli.

SCIENTIFIC INTERESTS

Financial development and economic growth, Foreign direct investments, exports and productivity, Foreign direct investments and economic growth, Rating models, Meta-analysis.

RESEARCH EXPERIENCE

8 March 2012 -

Research Fellow on: “L'internazionalizzazione delle imprese in un contesto mondiale: esportazioni, fusioni e acquisizioni e investimenti greenfield” (“*Firm Internationalization in the world: Exports, Mergers and Acquisitions and Greenfield Investment*”), under the scientific supervision of Prof. Alberto Franco Pozzolo, Department of Economic, Management and Social Sciences (SEGES), Università degli Studi del Molise.

1 February 2011 – 31 January 2012

Research Fellow on: “La relazione tra commercio internazionale e investimenti diretti all'estero: le principali determinanti e gli effetti sugli equilibri finanziari” (“*Relationship between International Trade and Foreign Direct Investments: main determinants and effects on financial balances*”), under the scientific supervision of Prof. Massimo Bagarani, Department of Economic, Management and Social Sciences (SEGES), Università degli Studi del Molise.

29 January 2010 – 28 January 2011

Research Fellow on “Esportazioni e investimenti diretti esteri. Un’analisi su dati panel” (*Exports and Foreign Direct investments. Panel data analysis*), under the scientific supervision of Prof. Luca Salvatici, Department of Economic, Management and Social Sciences (SEGES), Università degli Studi del Molise.

07 January 2009 – 06 January 2010

Research Fellow on “Un’analisi delle determinanti della struttura finanziaria delle imprese nei diversi paesi del mondo” (*Analysis of the determinants of enterprises’ financial structure worldwide*), under the scientific supervision of Prof. Alberto Franco Pozzolo, Department of Economic, Management and Social Sciences (SEGES), Università degli Studi del Molise.

RESEARCH PROJECT

2011 – 2012

Collaborator in the research project “Il rating tra impresa banca e territorio” (*Rating between firms banks and territory*) focused on the analysis of systems of evaluation of credit merit for Italian firms. Project financed by the Consorzio Universitario di Economia Industriale e Manageriale (CUEIM).

2010 – 2011

Collaborator in the European project AgFoodTRade “New Issues in Agricultural, Food and Bioenergy Trade” focused on international trade and negotiation. Project financed by the European Commission in the VII° Framework Programme.

2008

Project – related collaborator at Luiss Business School, in the framework of the research Coca-Cola HBC Italy, under the supervision of Prof. Matteo Caroli.

Collaborator in the statistical study directed to the identification of “altimetric zones” in Molise assigned by the Mountain Community “Alto Molise” of Agnone.

TEACHING EXPERIENCE

A.Y. 2011/2012

Short-term lecturer of Industrial Economics and Economics of Innovation (Master Degree Course in Business Economics) at Università degli Studi del Molise, Faculty of Economics.

Short-term lecturer of Industrial Economics (Degree Course in Business Economics) at Università degli Studi del Molise, Faculty of Economics.

February 2012

Short-term lecturer of the pre-University course “Introduction to economic and juridical sciences” at Università degli Studi del Molise.

A.Y. 2010/2011 to A.Y. 2011/2012

Adjunct lecturer of Macroeconomics and Financial and Monetary Economics at Università degli Studi del Molise, Faculty of Economics.

A.Y. 2010/2011

Short-term lecturer (period: 1 March 2011 – 30 September 2011) of Industrial Economics (Degree Course in Business Economics) at Università degli Studi del Molise, Faculty of Economics.

January – March 2011

Short-term lecturer of the pre-University course “Introduction to economic and juridical sciences” at Università degli Studi del Molise.

A.Y. 2008/2009 to A.Y. 2009/2010

Adjunct lecturer of Macroeconomics and Political Economy at Università degli Studi del Molise, Faculty of Economics.

A.Y. 2007/2008

Adjunct lecturer of Macroeconomics and Economic Policy at Università degli Studi del Molise, Faculty of Economics.

A.Y. 2005/2006

Adjunct lecturer of Microeconomics and Economic Policy at Università degli Studi del Molise, Faculty of Economics.

CONFERENCE PAPERS

14th Annual Conference of the European Trade Study Group (ETSG), KU Leuven (Belgium), 13-15 September 2012, discussion of the paper: “Internationalization choices: a multinomial probit analysis.” (co-authors: A.F. Pozzolo, L. Salvatici).

Italian Trade Study Group (ITSG), Università di Roma La Sapienza (Italy), 16-17 February 2012; discussion of the paper: “Survive or die? A decade of tough completion for Italian firms” (by: G. Giovannetti, G. Ricchiuti, M. Velucchi).

52^a Riunione della Società Italiana degli Economisti (SIE) (52nd Meeting of the Italian Economists Association), Università degli Studi Roma Tre (Italy), 14-15 October 2011; Paper: *Exports vs. FDI: evidence from cross-country industry data.*” (co-authors: A.F. Pozzolo, L. Salvatici).

Workshop Globalisation, Trade, FDI and the Multinational Firm, CESifo Venice Summer Institute (Italy), 18-19 July 2011; Paper: *Exports vs. FDI: evidence from cross-country industry data* (co-authors: A.F. Pozzolo, L. Salvatici).

XVIth World Congress by International Economic Association, Tsinghua University, Beijing (China), 4-8 July 2011; Paper: *Exports vs. FDI: evidence from cross-country industry data* (co-authors: A.F. Pozzolo, L. Salvatici).

Seminar Series at the Department of Economics, Università degli Studi Roma Tre (Italy), 15 June 2011; Paper: *Exports vs. FDI: evidence from cross-country industry data* (co-authors: A.F. Pozzolo, L. Salvatici).

AgFoodTrade annual meeting, Institute for Prospective Technological Studies (IPTS), Seville (Spain), 4-5 November 2010; Paper: *Exports vs. FDI: evidence from cross-country industry data* (co-authors: A.F. Pozzolo, L. Salvatici).

51^a Riunione della Società Italiana degli Economisti (SIE) (51st Meeting of the Italian Economists Association), Università di Catania (Italy), 15-16 October 2010; Paper: *FDIs and growth: what cross-country industry data say?* (co-authors: M. Cipollina, G. Giovannetti, A.F. Pozzolo).

XLVII Convegno di Studi “L’agricoltura oltre le crisi” della Società Italiana di Economia Agraria (SIDEA) (47th Study Conference “Agriculture beyond Crisis” of the Italian Association of Agricultural Economy), Università degli Studi del Molise (Italy), 22-25 September 2010; Paper: *Le determinanti delle esportazioni il ruolo delle fusioni e acquisizioni nel settore agro-alimentare* (“Determinants of

exports, the role of mergers and acquisitions in agri-food sector” [in Italian]) (co-authors: A.F. Pozzolo, L. Salvatici).

12th Annual Conference of the European Trade Study Group (ETSG), Université de Lausanne (Switzerland), 9-11 September 2010, Paper: *Exports vs. FDI: evidence from cross-country industry data* (co-authors: A.F. Pozzolo, L. Salvatici).

25th Annual Conference of the European Economic Association (EEA), University of Glasgow (Scotland), 23-26 August 2010; Paper: *FDIs and growth: what cross-country industry data say?* (co-authors: M. Cipollina, G. Giovannetti, A.F. Pozzolo).

IV Workshop PRIN 2007, Abbazia San Pietro in Valle di Ferentillo, Terni (Italy), 8-9 July 2010; Paper: *The trade impact of European Union preferences: A Meta-Analysis*. (co-author: M. Cipollina), discussant: Paola Cardamone (Università della Calabria, Italy).

3rd Doctoral Meeting of Montpellier (DMM), Université de Montpellier (France), 3-5 May 2010; Paper: *Investment decisions, price-earnings ratios and finance. Evidence from firm-level data*.

XVIII International Tor Vergata Conference on Money, Banking and Finance, Rome (Italy), 2-4 December 2009; Paper: *Investment decisions, price-earnings ratios and finance. Evidence from firm-level data*.

11th European Trade Study Group (ETSG), Università Tor Vergata di Roma (Italy), 10-12 September 2009; Paper: *FDIs and growth: what cross-country industry data say?* (co-authors: M. Cipollina, G. Giovannetti, A.F. Pozzolo).

6th Workshop for Italian PhD Students in Economics (WISE), Università di Salerno (Italy), 27-28 May 2009, Paper: *Investment decisions, price-earnings ratios and finance. Evidence from firm-level data*, Discussant: Vicente Cunat (LSE and Universitat Pompeu Fabra).

Seminar series of Political Economy and Economic Policy, Università degli Studi del Molise, Campobasso (Italy), 17 July 2008; Paper: *Investment decisions, price-earnings ratios and finance. Evidence from firm-level data*.

PARTICIPATION TO SEMINARS

Seminario CIDEI of Andrew Bernard, (Dartmouth College and European University Institute): “Multi-product firms and trade liberalization” (con Stephen Redding e Peter Schott), Università La Sapienza – Rome (Italy), 14 May 2010.

Meeting on “Gravity Models”, Università di Roma Tre (Italy), 1 July 2009

AgFoodTrade Annual Meeting, FAO – Rome (Italy), 14-15 May 2009

OTHER RELEVANT ACTIVITIES

Referee for the journals: *Journal of Risk and Insurance*; *Journal of Applied Statistics*, *Economia e Politica Industriale*; *Journal of Macroeconomics*.